KLE

**Excellent Laundry Solution Ever** 

## Korea Laundry Company

Company Introduction (ver.2021)

#### 03 Intro

#### For Business

- 06 Laundry Solution
- 08 Self Laundry Solution
- 14 Commercial Laundry Solution
- 18 Multi Housing Solution
- 24 IT Solution

39

- 31 Global Solution
- 34 Service Solution

#### KLC Insights

Company Introduction



Many people are still focusing our vision on laundry business.



Korea Laundry will build a sustainable lifestyle that goes beyond professionalism and laundry business.

## Laundry Value Innovation No.1

We believe that our vision and solutions will transform our customer life more convenient and happy.





Through Korea Laundry's space planning and management solutions, we will create new value in the laundry industry.

Korea Laundry will continuously discover new businesses and plan optimal space to gather people. we will Create a sustainable space and business based on business structure, IT, design, and marketing capabilities.

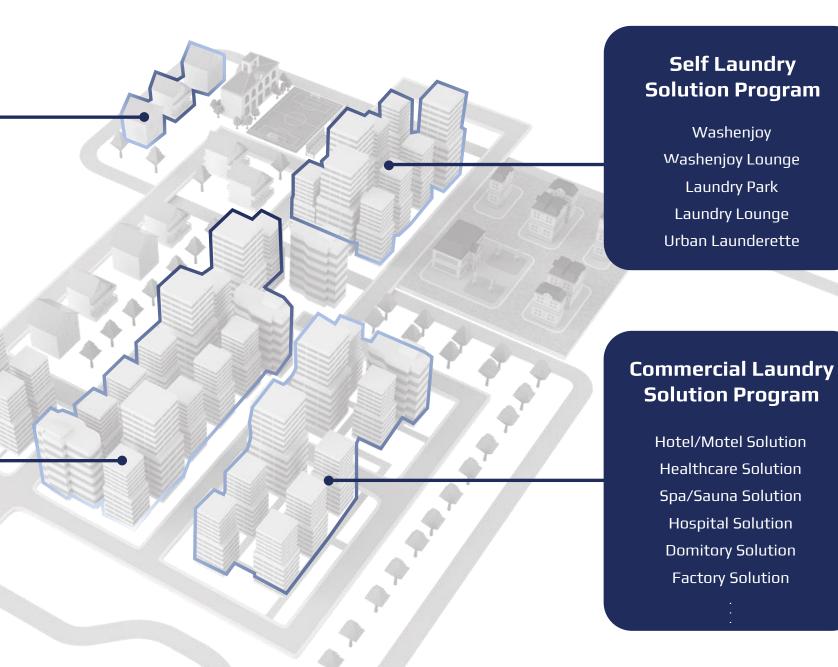


Kiosk

Call Enjoy Clean Enjoy LAS 365 Education System

#### Multi Housing Solution Program

Apartment Solution Residental Solution Co-Residence Solution Share House Solution Guest House Solution Ttabog House Solution





Korea Laundry's unique space is a lifestyle place that makes you want to visit again. Korea Laundry Company

- Period of time : July 2020 ~ January 2021





#### Washenjoy Lounge

Based on the know-how of designing hundreds of Washenjoys nationwide, Washenjoy's flagship store Washenjoy lounge is designed to meet the needs of its customers.

Address

Member

Open

Washenjoy Lounge

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Dryer Nazi

6 30kg

> Sungnam-si, Gyeonggi-do March 2018 2,409

Electrolux Professional Laundry System 문정 아이파크점

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Electrol

A Electro

aundry Park

#### Laundry Park

Electrolux Laundry Park has escaped innovatively from a traditional small and inconvenient laundry room concept to aim for a multi-space complex that seeks the vision and happiness of a rich life together with our customers through various performances.

Address

Member

Open

Munjung Branch Address Open Member Songpa-gu, Seoul December 2018 2,163

Haeundae Branch Haeundae-gu, Busan January 2020 2,133



## Laundry Lounge 24

#### ECO LAUNDRY SYSTEM









Y

# Washer

#### Laundry Lounge

Laundry Lounge is positioned as an 'eco-washing place' that proposes sustainable habits as a new self-washing solution that reflects modern lifestyles.

Address

Member

Open

Laundry Lounge

Yongsan-gu, Seoul November 2019 159

## URBAN LAUNDERETTE MAA



#### **Urban Launderette**

Discerning people's lifestyles, the urban launderette. The quality of service reflecting the eyes of the top 1% and the high-quality design that enhances the quality of the service, delivering an impression you have never experienced before.



URBAN LAUNDERETTE

## Product Suitable For your Laundry Business

A unique special solution to Korea Laundry and various business models meet to create new value.

## Shop in Shop

Korea Laundry has created more profit models through collaboration with a variety of businesses, including self-laundry, coffee shop, nail shop, flower shop, and convenience store, as well as a single business model for self-laundry. Provides high customer satisfaction.



Self Laundry & Cafe



Self Laundry & Convenience store



Self Laundry & DIY car wash



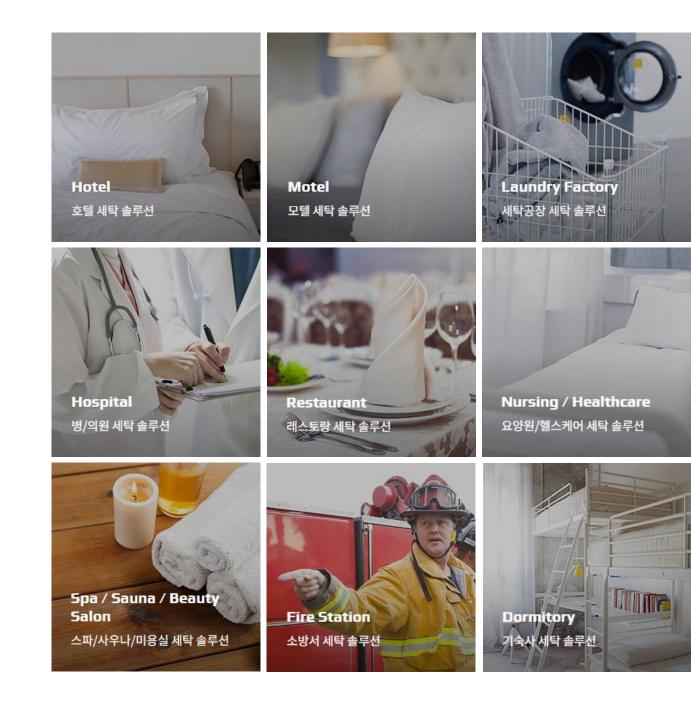
Self Laundry & Gas station



Self Laundry & Flower shop KLC

### OPL

We provide OPL washing solutions that can dramatically reduce energy and water supply costs by building a lineup from super-large washing equipment to small-sized washing equipment for commercial use and maximizing the efficiency of the equipment's operations.



## **Washing Program**

The world-class technology of electrolux washing equipment and the best competitiveness created by Korea Laundry, Korea's best laundry solution expert group, are truly differentiated laundry courses.

The competitiveness of laundry courses depends on the choice of consumers, and the 13 different laundry courses provide customers with the best laundry quality and high satisfaction.



Standard Wash







Standard Wash (warm)

Antibacterial





**Eco-Friendly** 



**Eco-Friendly** 

(warm)





**O2 Bleach Wash** (warm)





**Premium Wash** 



Quick Wash





**O2 Bleach Wash** 

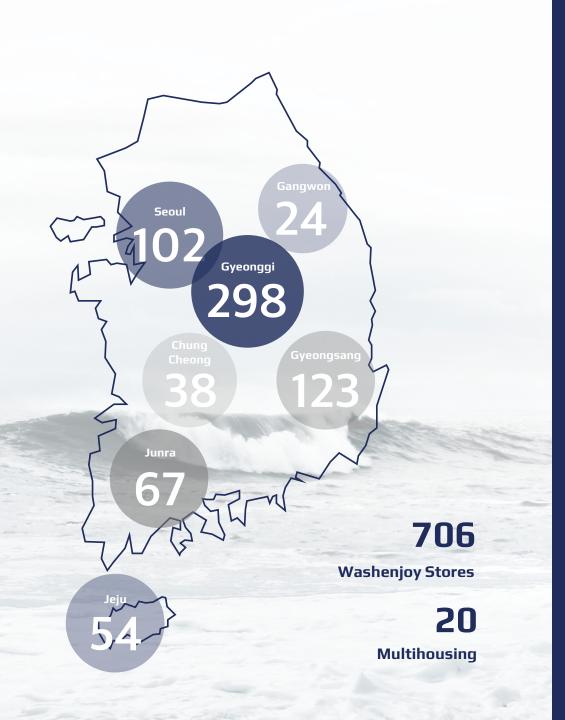
Antibacterial



**Extra Rinse** 

Drum Wash





We will change the paradigm of the laundry business with a new way of thinking unique to Korea Laundry.

#### **An-Am Life**

An-Am Life is an online/offline platform where you can share talents, experiences, and goods with a variety of community facilities including a youth living space with a shared laundry room, co-working space, youth laboratory, sharing kitchen.





## House

#### Episode 101

Variety of housing types and unit options, housing space suited perfectly for your lifestyle. A new landmark SK D&D Episode 101 in Seongsu-dong. Presenting the value of sharing KLC washing solution is added to make the cleaning of the large bedding of the residents possible.





Residence

#### Episode 121

Library, kitchen, storage, lounge, and laundry room. The special and comfortable space, the Co-Living House SK D&D Episode 121, presenting the value of sharing KLC washing solution is added to make the cleaning of the large bedding of the residents possible.





## Residence

#### **Daon Laundry**

A space where your heart is respected, a space where you can feel relaxed and warm. Daon Laundry is with everyone who wants to create a healthy lifestyle through fun imagination and various experiences.

## DAON LAUNDRY









Housing

#### **My Little Laundry Room**

In "My Little Laundry Room" Urban-style living house, Chungmuro Hessen Smart. LG commercial washing equipment suitable for the washing business environment of multi-house in Korea meets the knowhow of KLC to create trendy environment.







Korea Laundry's special IT solution provides convenience to customers and shop owners.

#### New rules for membership that have overcome all existing limitations.

### Kiosk

Smart kiosks that enable smart membership and support store operations more efficiently lead new membership trends with excellent membership programs and unprecedented marketing, convenience, payment systems and design.



## Through IOT, you can do business smarter.

#### IoT

Beebot's IoT platform reinforces the IoT platform by applying security expertise to years of experience in embedded systems, as well as device coupling to data retention, monitoring and control technologies. Get business-optimized IoT intelligence beyond imagination, from ultra-light device connectivity to any form of application.



#### Complete a new level of optimized design with meticulous detail.

### LVM

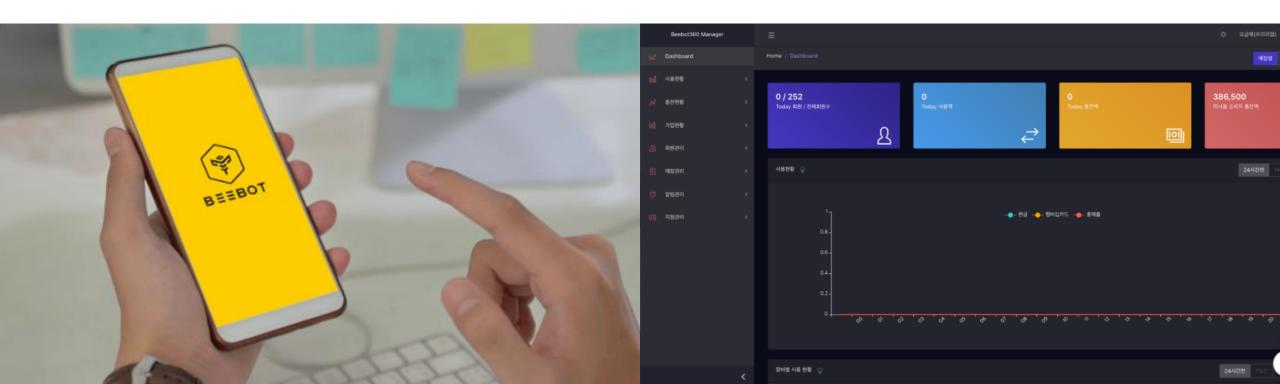
Every product designed and developed by Beebot is filled with careful consideration and sensitivity. Through constant research and design, Beebot merchandise vending machines and coin changers provide a high level of stability for users unlike traditional designs.



#### The store in my hand. Easily check sales and customer visit statistics.

### **Beebot Manager**

Beebot Manager's telemetry technology is responsible for demonstrating technological ability to record, monitor, and control data from remote locations and systems. The most important management technology, in unmanned enterprise. The Statistics Dashboard, provides sales and media management, and provides remote measurement and monitoring that also affects the user experience for a variety of application metrics.



#### Innovation in digital marketing connects with unmanned businesses.

### LID

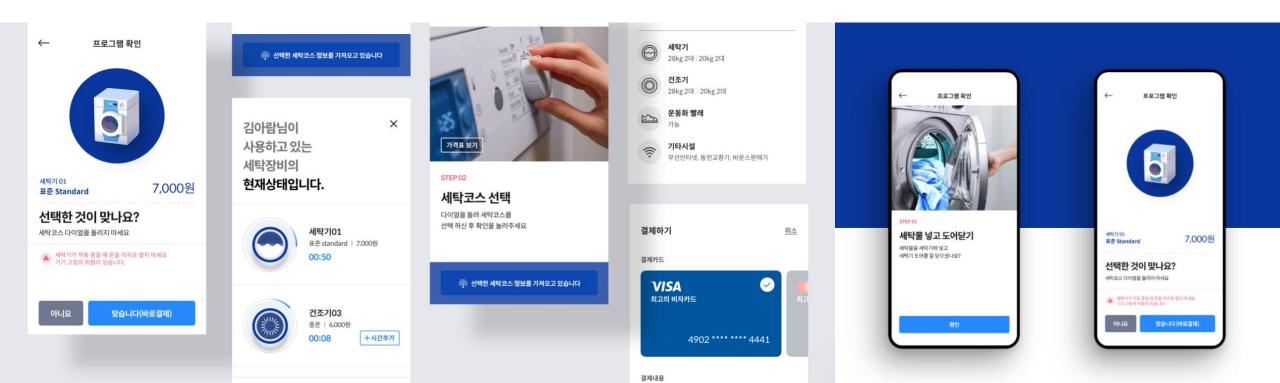
A set-top box mini-player for various marketing images and video transmission. Beebot System and Beebot Intelligent Display work together to improve unattended store experience, select different displays optimized for each store, and operate space efficiently.



#### Experience wash&PAY optimized for unattended systems.

### Wash&PAY

Wash & Pay is easier and faster than any other payment method, makes non face-to-face payments, and has evolved from RFID plastic cards to help protect the environment. Through Beebot management system, payment, statistics, and membership are outstanding.



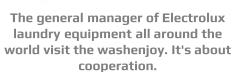
## Dream for Global Laundry Solution

Korea Laundry is dreaming for global laundry service, and is innovation today as well.

#### **Global Laundry Solution**



Wash Enjoy is entering the Thai market following China and Japan.



WART FUL

GLOBAL

GLOBAL



**Business partnership** with Indonesia



Electrolux



'Beebot os' export contract to japan.

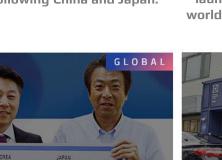
**Business partnership** with Philippine.

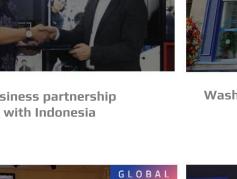
Electrolux coin laundry Japan conference

Electrolux coin laundry italy conference



GLOBAL





KLC

#### Thailand China

Thailand will open a total of 13 branches. China will open a total of seven branches.

#### Thailand

Khaosan Bang Pu Bang Waek Bang Kruai

Huaykwang Wang Lang Bang Pong Vibhavadi On Nut

#### China

Yungil Ryongjing Nanchang Baljun





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Call enjoy

Clean enjoy Supp

Support education

las365

The biggest difference that Korea Laundry has is its original service.

### Call enjoy

It's a 24/7 call center service for client companies.



### Clean enjoy

Smart Cleaning Service for Multi-Housing client companies.





## Educational Support

Provide training support necessary for equipment education, business management, and operation. 컨설팅&교육 솔루션

**정기 사업설명회** 셀프빨래방 사업 전문 컨설팅 제공

점주 정기 아카데미 및 세미나 정기기술교육&마케팅실습교육

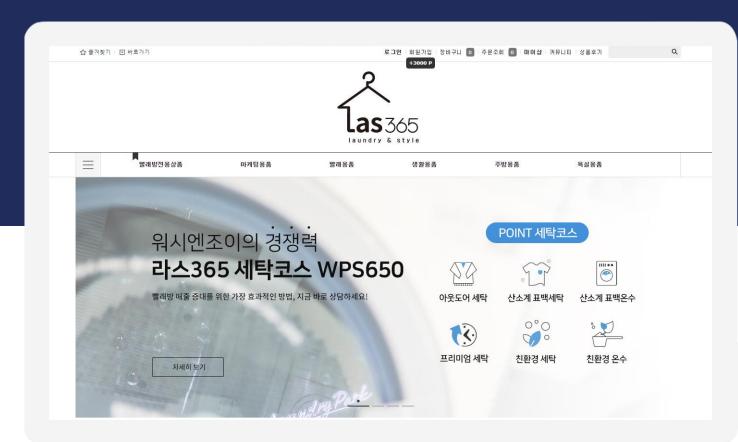
**점주 점포 오픈 교육** 운영&마케팅 교육





### LAS 365

We operate a online shop exclusively for client companies to make laundry more convenient and efficient.







Korea Laundry aims to bring value together and achieve sustainable growth.

#### **CEO** Message

#### We continued to inform us so that we wouldn't be forgotten in people's memories and achieved innovation through customer satisfaction.

Instead of establishing a company and going through the established path, Korea laundry constantly changed and achieved the value innovation of the company and completed the next-generation business model exclusively for Korea laundry.

The Korea Laundry's loT based unmanned cultural complex with cutting edge technology has been reinterpreted to adapt the Korea Laundry's environment to customers, which changes when it gives them great freedom to do laundry.





The performance and comfort of commercial laundry equipment, dynamism, efficiency, and other concepts combine to provide the best performance in the world to further upgrade our laundry experience.

Korea Laundry will continue to connect and integrate laundry service experiences with client companies to provide creative solutions and create new value to lead the cutting edge laundry business.





#### Philosophy

We pursue laundry business with efficiency from techniques and business that follows the rule not the trend.



#### **Global Laundry**

Create revenue and competitive advantage with the latest global technologies.



#### Professional

best partner who leads profit generation with years of know-how.



#### **Connectivity to People**

Maximize business profits with integrated Laundry services.



#### **Transparent Management**

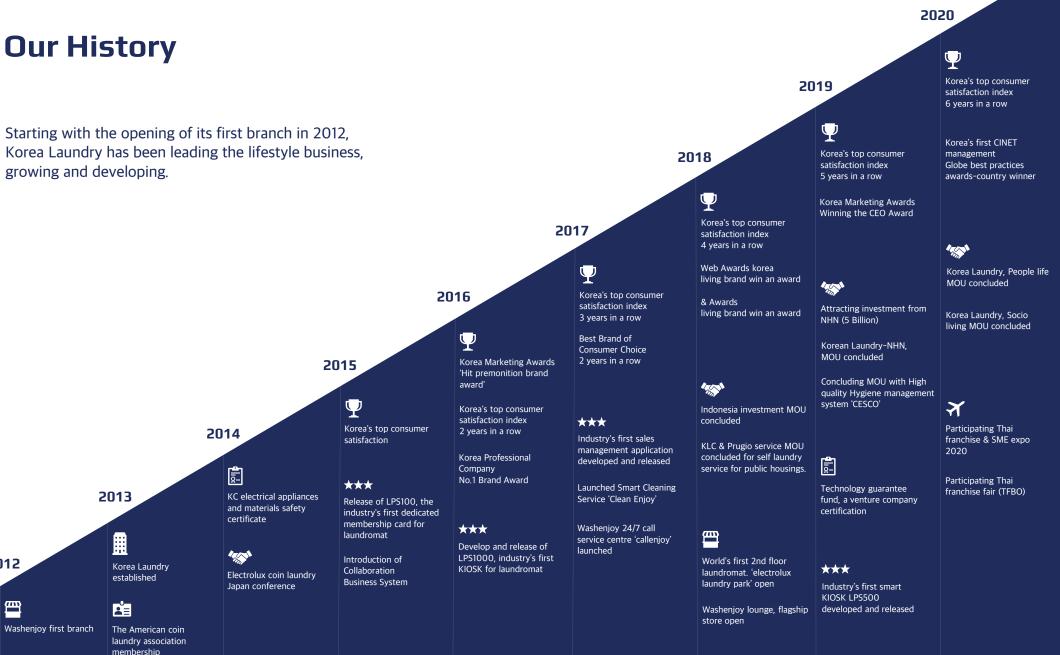
It focuses on sustainable growth rather than on our short-term success and benefits.

#### **Our History**

2012

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Starting with the opening of its first branch in 2012, Korea Laundry has been leading the lifestyle business, growing and developing.



#### Awards

Winning first place in the Korea Consumer Satisfaction Index for 7 years in a row! Here is the award breakdown of Korea Laundry, which had been polished for many years until it became a recognized business model.



2015-2021 Korea's top consumer satisfaction index 7 years in a row



2015

Best Brand Award by Female Consumers



2016-2017 Korea Professional Company No.1 Brand Award



Korea Marketing Awards Hit premonition brand award



2017-2018

Best Brand of Consumer Choice **2 years in a row** 



2018

Web Awards korea living brand win an award



Korea Marketing Awards **Winning the CEO Award** 



2018

& Awards living brand win an award

#### **Quality Certification**

One and only HACCP certification in the laundry industry.

Commercial Equipment KC Electrical Appliances and Materials Safety Certification, venture company certification, and quality certification provide the best laundry solution.

Technology guarantee fund, a venture company certification The American Coin Laundry Association (CLA) HACCP authentication ISO 9001, ISO 14001 International Standardization Certificate KC Electrical Appliances and Materials Safety Certificate Electromagnetic wave certification for electrolux dryers (gas electricity) Unmanned kiosk electromagnetic wave certificate NICE Evaluation Information Technology Excellent Corporate Certification. Korea Industrial Technology Promotion Association(KOITA) Corporate Research Institute.





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#### **Our Partners**

Korea Laundry is expanding its value into a new business and growing with its partners.

Electrolux	NHN	Daesung C&S
Miele	Cesco	GPS.
Dexter	Toast Cam	
LG.	PRUGIO	

Electrolux	Miele	DEXTER. LAUNDRY
(the second sec	<b>MAYTAG</b>	Whirlpool
~ - ~		TOASTCAM
PRUGIO		<b>G75</b>

## KLC

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